

Key Responsibilities & Qualifications

Ability to work well across delivery teams.

This role will require constant communication and interaction with the business teams, technology teams and design team with regards to creating proposals, case studies and other Pre-Sales collateral. Pro-active and collaborative communication with Domains, ADs and Analysts across teams to deliver a project is a must. Since there is a vast range of work needed to be done across teams, we expect the individual to create a good working environment while working across teams while also delivering outputs on time.

Effective Communication Skills

Role involves the ability to understand RFPs/Proposal requirements from clients that may include analysis, dashboards, custom built tools and ready to deliver products. Good and clear communication skills are a must to interact across design and domain teams. It is important to possess good to great language skills to help present presentations/cases in an impactful manner. Ability to ask the right questions is a must.

Self Motivated and Driven

The role involves working under dynamic, high pressure conditions, sometimes turning around cases/projects/proposals in a single day. It is important for the individual to take initiative at every step without expecting to be guided through every step.

Quick Learning Capabilities

Business Analysts in the Pre Sales team will be required to work on projects than span across industry. We expect the individual to have the ability to learn quickly and also the drive to learn new things on a daily basis.

Thorough and Meticulous

This role involves working with quick turnarounds and across teams. Therefore, attention to detail, error spotting skill to ensure 100% accuracy of outputs are important qualities that we seek.

Complex Problem Solving and Analytical Capabilities

Business analysis will help extract insights from consumer, sales and other data available and provide data analysis, synthesis & presentation support. Previous experience on working with data to develop insights would be a plus.

Salary and Other Details

Salary including benefits will be based on prior experience & qualifications and will match industry standards.

Note: The company management reserves the right to offer higher compensation to few students subject to their excellent performance in the AQ selection process. The company is not obligated to follow this for all selected students and the standard offer mentioned above will be applicable unless formally communicated otherwise by AQ's senior management/Human Resources department.